

# LANGUAGE BARRIERS



Increasing the availability of Spanish mortgage resources is a huge opportunity to encourage Hispanic first-time homebuyers to enter the housing market. It's a matter of finding the inclusive resources that will help individuals and families learn more about the process, no matter their language.

Mortgage	Hipoteca
Interest Rate	Tasa de interés tasa de interés
Appraisal	Evaluación
Escrow	Fideicomiso

For Spanish-speaking Hispanic Americans, there are often many questions that go unanswered during the initial homebuying process that then deter or outright prevent families from moving forward with homebuying. Many of these questions revolve around where to get started, how to apply for a mortgage loan, what is the required credit score and more.

For Spanish-speaking Hispanic homebuyers, the easiest and most affordable option is working with a **Spanish-speaking mortgage broker**. A Spanish speaking mortgage broker guides homebuyers the entire homebuying process in Spanish, provides Spanish-translated resources, as well as negotiates for the best terms possible with English-speaking lenders.

**BrokersAreBetter.com** has created the **Hispanic Homeownership Center** to help first-time Hispanic homebuyers navigate the process, in **both English AND Spanish**:



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