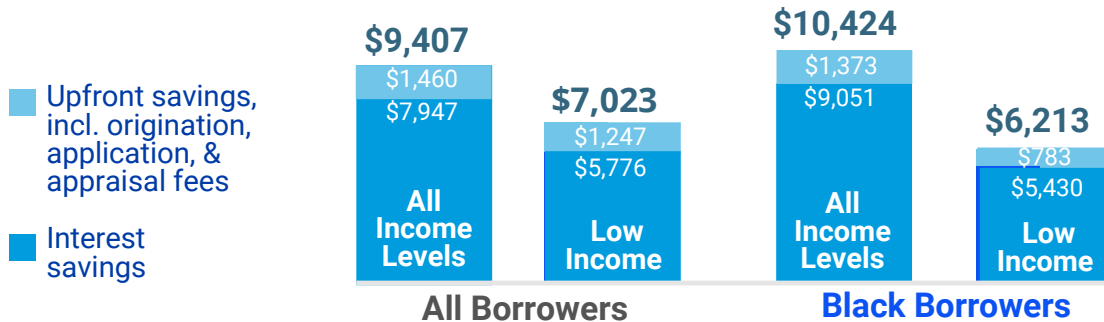




BROKERS SAVE BLACK BORROWERS MORE MONEY

HOW BLACK HOMEBUYERS BENEFIT WORKING WITH BROKERS

Independent Mortgage Brokers can facilitate and negotiate the best terms for Black homebuyers and homeowners, on average saving more money for Black and low-income borrowers than any other borrowing group. Independent mortgage brokers help to close gaps in unfair interest and help close the widening wealth gap between Black and White borrowers.



AIME & NDP Analytics, *Independent Mortgage Brokers Create Value for Homeowners Across America*, 2022

BLACK & LOW INCOME BORROWERS BENEFIT MOST

COST SAVINGS % OF AVG. HOME LOAN, 2021



- 2.94% All Low Income
- 2.93% Black Low Income
- 2.76% All Black Borrowers
- 2.56% All Borrowers

AIME & NDP Analytics, *Independent Mortgage Brokers Create Value for Homeowners Across America*, 2022

Coming in February 2023:

BROKERS BETTER®

BLACK HOMEOWNERSHIP HOMEBUYER CENTER

Featuring free resources specifically catered to Black homebuyers and homeowners.